

Eliminate risk and costs from your managed file transfer infrastructure

Sterling Managed File Transfer Assessment

Benefits

Recommendations for improved:

- Perimeter and data security
- File transfer process visibility
- Service quality and reliability
- Process efficiencies
- Systems consolidation

Related Products

- Sterling Managed File Transfer

The Sterling Managed File Transfer Assessment is a collaborative engagement between your organization and Sterling Commerce, to evaluate your current file transfer infrastructure as well as your operational practices, and provide actionable recommendations plus an ROI analysis. Such an evaluation helps you align people, processes, and technology with your business strategy.

Why specify an assessment?

File transfer infrastructures are often deployed in isolation within business units, or targeted to specific technology platforms. This creates silos where multiple support groups, processes, and solutions perform common functions, with no across-the-board standards or best practices. The results are inconsistent service quality, reduced reliability, and a lack of visibility that, in turn, causes unhappy customers and business partners, and all of which can have a negative impact on your business profitability.

A strategic vision geared to your business needs

The Sterling Managed File Transfer Assessment is designed to help you craft a strategic vision to achieve a world-class file transfer infrastructure and operating model to meet your business needs, provide data security, and be more manageable and cost-effective to operate.

It starts with collecting information from your business and technical teams about your current and future state. This will be matched against best practices knowledge to produce the assessment report.

A roadmap for alignment

The assessment report will include specific recommendations that can align your file transfer infrastructure to provide significant advantage.

- **Improve perimeter and data security** – By identifying security weaknesses in current solutions and presenting business risks, best practices, and recommended solutions
- **Improve internal and external file transfer process visibility** – By understanding the business needs for visibility, identifying current gaps and proposing solutions that meet the business needs
- **Improve service quality and reliability** – By understanding current processes and technology solutions, identifying areas of improvement, and recommending solutions
- **Improve process efficiencies through standardization** – By understanding current practices and identifying best practice recommendations to improve processes and establish standards
- **Improve organizational alignment of file transfer services** – By understanding the organization alignment and proposing

organizational recommendations to provide operational efficiencies and lower TCO

- **Enable systems consolidation**
 - By understanding how current solutions are siloed and providing recommendations to support consolidation

Sterling Managed File Transfer Assessment reports contain an executive summary and a summary of the assessment process details. Additionally, the reports will contain five key sections:

Section	Description
Current state discovery	Documents the observations in each of the following areas: people and process, internal (distributed and mainframe) and B2B file transfer, data and perimeter security.
Current state analysis vs. Best practices	Provides the assessment analysis based on the documented observations. This section lists the key observations along with business risks these observations may present as well as the Sterling Commerce best practice recommendations for each.
Recommendations	Sterling Commerce recommended strategies to achieve a world-class managed file transfer capability based on industry best practices and Sterling Commerce market-leading solutions. The recommendations are designed to address shortcomings identified in the Current State File Transfer Discovery section, and puts capabilities in place that will allow your organization to achieve its objectives. The recommendations take into account the need to provide appropriate capabilities to ensure industry regulatory compliance to the ever increasing mandates.
Return on investment analysis	Identifies where the cost-saving opportunities exist in order to reduce overall costs associated with file transfers. The analysis shows the financial impact of the complexity in the current environment as well as where and how cost savings can be achieved by following the recommendations outlined in the assessment. The analysis leverages data gathered during the assessment plus industry data and Sterling Commerce benchmarks as inputs in the construction of the ROI models.
Roadmap and migration strategy	Outlines a high level approach for your organization to consider that will provide the maximum benefit in the shortest period of time. Sterling Commerce will provide our recommended roadmap and an approach to jumpstart a migration that includes specific recommendations on the appropriate training for the staff that will be managing and using Sterling Commerce products.

About Sterling Commerce

Sterling Commerce, an AT&T Inc. (NYSE:T) company, helps companies optimize and transform their Business Collaboration Network quickly, easily and securely so they can accelerate revenues, reduce costs and protect their enterprise. Sterling Commerce provides more than 30,000 customers worldwide with applications and integration solutions to connect, communicate and collaborate with their customers, partners and suppliers. Learn more at www.sterlingcommerce.com.